

## FACILITATION SERVICES

### CATEGORIES

- Crisis Problem Solving
- Resource Allocation
- Conflict Resolution
- Strategic Planning
- Creativity Sessions
- Consensus Building
- Board Development
- Team Building Events

### SERVICE OPTIONS

- ✓ Facilitation
- ✓ Meeting Minutes
- ✓ Event Results Report
- ✓ Group Buy-In/Motivation Tactics
- ✓ Event Materials
- ✓ Pre-meeting Interviews
- ✓ Pre/Post-meeting Surveys
- ✓ Pre/Post-Meeting Data Analysis & Visualization

Customized Facilitation Services  
Tailored to your Unique Organizational Needs

ITCB requires a prefacilitation meeting  
and team selection analysis

✈ Travel From Bismarck, ND, USA

Kevin@ITCBConsulting.com

701-527-1315



### WHY CHOOSE EXTERNAL FACILITATION?

- **ENGAGEMENT** - The meeting topic(s) or desired goal requires your full attention and input to solve the problems or chart a new course. External facilitation allows participants to fully engage in the process and results. The facilitator is able to help guide conversation, read the room, keep things on track, and capture notes and results.
- **CONFIDENTIALITY** - A board, executive team or leadership group is faced with difficult discussions which involve high levels of confidentiality and secrecy.
- **MOVEMENT** - Pitfalls and obstacles are keeping the team from moving forward or past attempts have been unsuccessful. There is a lack of buy-in toward the processes being used.
- **TRUST** - Lack of trust between teams, managers, leaders, departments, suppliers, partners or customers is causing a stalemate. Past meeting results were not believed or accepted by the group. The group is divided and demands a person who is unbiased, unaffected and neutral about the results.
- **DIFFICULTY** - A group is facing an extremely difficult situation in magnitude, complexity or technical components.
- **EMOTION** - Meetings which involve high emotions, strong differing opinions, or extremely strong personalities can make progress difficult. Power VIPs can be difficult to keep on-task. External facilitation means participants aren't faced with offending their coworkers or damaging relationships.
- **TIME** - Team members lack time to prepare and/or run the meeting. Past meetings have proven unfruitful due to a lack of dedicated time to get results. Members may lack the desire, skills or tools to successfully facilitate the meeting.